

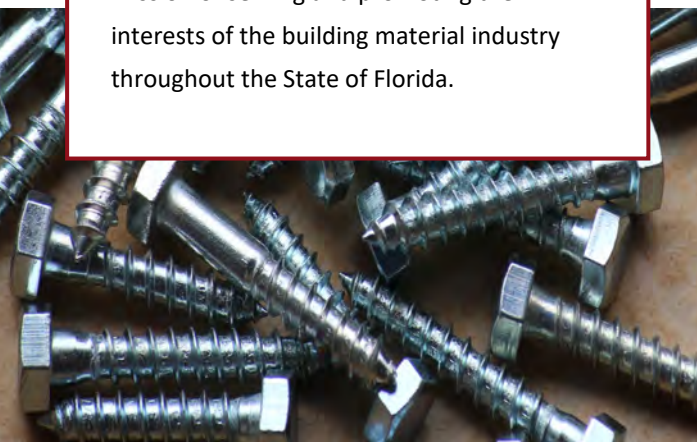


ABOUT FBMA

Established in 1920 to unite the lumber, building material and millwork industries, the Florida Building Material Association (FBMA) is a statewide association comprised of retail dealers, wholesalers, distributors and affiliates in the lumber and building material industry.

FBMA is governed by a Board of Directors - individuals from all facets of the building material industry. In addition, the FBMA Board of Directors receive valuable input from a variety of committees, including Executive, Government Relations, Education and Membership, just to name a few.

As the primary association for the building material industry, FBMA vows to uphold its mission of serving and promoting the interests of the building material industry throughout the State of Florida.




PRODUCTS AND SERVICES FOR MEMBERS

The following products are available at a discount through FBMA:

- Educational seminars
- Insurance programs
- Business forms
- Association publications
- Safety management programs
- Yard and office products
- Annual convention and trade show



**FLORIDA
BUILDING
MATERIAL
ASSOCIATION**



Contact us today to learn more about
putting FBMA's programs and services to
work for your company.

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Opportunity Is Knocking



OUR VISION

Since its inception, FBMA has strived to promote the interests of the building material industry throughout the State of Florida.

Our mission is guided by the following four strategic goals:

- Aggressively represent members' interests in the governmental policy making processes that affect their business opportunities and operations.
- Facilitate development of codes and technical standards that promote the use of members' products in the Florida marketplace.
- Provide programs and services that increase members' operating effectiveness and efficiency.
- Provide opportunities for social interaction and business networking among members.



WHAT WE DO FOR YOU

THE POWER OF LEGISLATIVE EFFORTS

Businesses of all sizes benefit from local, state and national legislation. FBMA's Government Relations Committee and staff work closely with our veteran lobbyist, Nancy Stephens, to represent our members' needs in Tallahassee, Florida. Tort reform; workers' compensation reform; intangibles tax on accounts receivables; intangibles tax on personal property; building codes; property tax reforms; price gouging; health insurance; and services tax are only a few of the issues that FBMA has addressed in the past 15 years.

ENSURE MARKET ACCESS

Ensuring that our members' products are not excluded from the market by building codes and government rules and regulations is another major goal of FBMA.

We were active in writing the legislation for the Florida Building Code and we are now actively represented on the Florida Building Commission. Additionally, FBMA responds to rules and regulations that affect its members' products.

INCREASE MEMBERS' OPERATING EFFECTIVENESS AND EFFICIENCY

From business insurance to business forms, members save money through FBMA group buying power.



Additionally by utilizing **FBMA's Safety Management Program**, members can save on workers' compensation premiums and reduce the possibility of OSHA citations.

EDUCATION

FBMA members benefit from **management training and educational programs**. From sales training to blueprint reading, FBMA provides its members with quality, low cost employee training.

PROVIDE OPPORTUNITIES FOR SOCIAL INTERACTION AND BUSINESS NETWORKING

Throughout the year, FBMA members have the opportunity to participate in local meetings and outings. Also, FBMA annually presents the largest convention and trade show of its kind in the Southeast.

With a strong focus on assisting and serving our members' needs, FBMA's staff works around the clock to provide our members with information, education and valuable industry resources. Through e-Blueprint, FBMA's biweekly electronic newsletter, members can keep a pulse on the latest industry news, building permit reports, economic forecasts and more.

